M.P. STATE AGRICULTURAL MARKETING BOARD, **TECHNICAL DIVISION NO. 02,** 26, KISAN BHAVAN, ARERA HILLS

Bhopal (MP)-462011, E-mail: eempsambbpldiv2@gmail.com

No /Board/const./grad.pack.plant/18-19/926

Bhopal Dated: 4/10/2018

INVITATION FOR EXPRESSION OF INTEREST

M.P. STATE AGRICULTURAL MARKETING BOARD (MANDIBOARD) invites sealed Expression of Interest (EOI) from Indian Consulting agencies for appointment as Project management Consultant to help select bidders for Establishment of Grading & Packaging Plants of Fruits & Vegetables in 50 Agricultural Produce Mandi Committees of Madhya Pradesh

The EOI Document containing the details of qualification criteria, submission requirement, brief objective & scope of work and evaluation criteria etc. can be downloaded from the website www.mpmandiboard.gov.in.

Further details, if any, may be obtained from M.P. State Agricultural Marketing Board, 26, Kisan Bhawan, Arera Hills, Bhopal (MP)-462011 during working hours.

Last date for submission of EOI is 06.11.2018 Sealed envelope marked to the captioned address, containing EOI and Non- refundable processing fee of Rs 5000/- in the form of Demand Draft of any Scheduled Commercial Bank in favour of "EXECUTIVE ENGINEER, M.P. STATE AGRICULTURAL MARKETING BOARD, TECHNICAL DIVISION NO. 02, BHOPAL", payable at Bhopal may be submitted mentioning "EOI for Consultancy Services for Establishment of Grading & Packaging Plants for Fruits & Vegetables" on the top cover:

Any corrigendum / addendum regarding the EOI will be displayed only on Mandi Board website www.mpmandiboard.gov.in

> EXECUTIVE ENGINEER M.P. STATE AGRICULTURAL

MARKETING BOARD, TECH. DIV. NO. 02 .BHOPAL

M.P. STATE AGRICULTURAL MARKETING BOARD 26, KISAN BHAVAN, ARERA HILLS TECH. DIV. NO. 02 BHOPAL (MP)

E-mail: eempsambbpldiv@2@gmail.com

Expression of Interest (EOI) For Services of a Consultancy Organization as (PMC) for

Establishment of Grading & Packaging Plants for Fruits & Vegetables in 50 Agricultural Produce Mandi Committees of Madhya Pradesh

October - 2018

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1. TEXT OF ADVERTISEMENT

M.P. STATE AGRICULTURAL MARKETING BOARD 26, KISAN BHAVAN, ARERA HILLS TECH. DIV. NO. 02 BHOPAL (MP)-462011

E-mail: eempsambbpldiv@2@gmail.com

INVITATION FOR EXPRESSION OF INTEREST

M.P. STATE AGRICULTURAL MARKETING BOARD (MANDIBOARD) invites sealed Expression of Interest (EOI) from Indian Consulting agencies for appointment as Project management Consultant to help select bidders for Establishment of Grading & Packaging Plants of Fruits & Vegetables in 50 Agricultural Produce Mandi Committees of Madhya Pradesh

The EOI Document containing the details of qualification criteria, submission requirement, brief objective & scope of work and evaluation criteria etc. can be downloaded from the website www.mpmandiboard.gov.in

Further details, if any, may be obtained from M.P. State Agricultural Marketing Board, 26, Kisan Bhawan, Arera Hills, TECH. DIV. NO. 02 BHOPAL (MP)-462011 during working hours.

Last date for submission of EOI is 06.11.2018 Sealed envelope marked to the captioned address, containing EOI and Non- refundable processing fee of Rs 5000/- in the form of Demand Draft of any Scheduled Commercial Bank in favour of "EXECUTIVE ENGINEER, M.P. STATE AGRICULTURAL MARKETING BOARD TECH. DIV. NO. 02 BHOPAL", payable at TECH. DIV. NO. 02 BHOPAL may be submitted mentioning "EOI for Consultancy Services for Establishment of Grading & Packaging Plants for Fruits & Vegetables" on the top cover: (by Only Registerd Post or Speed post, not by private courier)

"M.P. STATE AGRICULTURAL MARKETING BOARD, 26, KISAN BHAVAN, ARERA HILLS, TECH. DIV. NO. 02 BHOPAL (MP)-462011"

Applicants meeting the qualification criteria may be invited for presentation / proposal before the selection committee of MANDI BOARD. Bid Document will be subsequently issued to the shortlisted applicants only.

Executive Engineer
M.P. STATE AGRICULTURAL
MARKETING BOARD, TECH. DIV. NO. 02
BHOPAL

Note: MANDI BOARD or any of its designates reserves the right to cancel this request for EOI and /or invite a fresh with or without amendments, without liability or any obligation

for such request for EOI and without assigning any reason. Information provided at this stage is indicative and, MANDI BOARD reserves the right to amend /add further details in the EOI. Any corrigendum / addendum regarding the EOI will be displayed only on Mandi Board website www.mpmandiboard.gov.in

2. LETTER OF INVITATION

M.P. STATE AGRICULTURAL MARKETING BOARD, 26, KISAN BHAVAN, ARERA HILLS, TECH. DIV. NO. 02 BHOPAL (MP)-462011, E-mail: eempsambbpldiv@2@gmail.com

No. Dated:

Dear Sir / Madam,

M.P. State Agricultural Marketing Board (Mandi Board), invites sealed

Expression of Interest (EOI) from Indian Consulting agencies for appointment as Project

Management Consultant to help select bidders for Establishment of Grading & Packaging Plants

of Fruits & Vegetables in 50 Agricultural Produce Mandi Committees of Madhya Pradesh. The

EOI Document containing the details of qualification criteria, submission requirement, brief objective & scope of work and method of evaluation etc. is enclosed. The EOI Document can be obtained online on
the mandi board website www.mpmandiboard.gov.in

Key Dates

1	Date of advertisement	06.10.2018	2	Pre-Bid Meeting Date & Time	17.10.2018 03:00 PM
3	Last Date of submission Date & Time (by Only Registerd Post or Speed post , not by private courier)	06.11.2018 05:30 PM	4	Mandatory Submission Open Date & Time (Envelope- A)	12.11.2018 03:00 PM

Executive Engineer
M.P. STATE AGRICULTURAL
MARKETING BOARD, TECH. DIV. NO. 02
BHOPAL

Encl.: EOI Document.

3. Background:

Government of Madhya Pradesh is working dedicatedly with a vision of doubling the farmer's income by 2022 and is considering agriculture & horticulture crops as a key component which can play a significant role in doubling the farmer's income, especially for small and marginal farmers. In order to do so, the entire value chain has to undergo true transformation by moving from a production driven system to demand driven system supported by Infrastructure, established market linkages and cold chain supply for perishable horticultural produce, one that connects consumers with producers.

In this context, MP State Agricultural Marketing Board (Mandi Board) has envisaged to establish 50 Grading & Packaging Plants in Agricultural Produce Mandi Committees of Madhya Pradesh. This will help farmers in value addition activities for remunerative pricing which can be further strengthened by creating market linkages.

4. Aims & Objectives:

- ► Reduction in wastage of horticultural produce
- ▶ Quality Enhancement of produce by value addition activities
- ▶ Better price realization by farmers

5. Scope and Deliverables with Timeline

5.1 Terms of Reference

The following are the broader scope of work for consultancy under this program –

Phase I

- ▶ Identification of 50 Mandi's / Locations in order to Establish Grading & Packaging Plants for Fruits & Vegetables of appropriate capacity.
- ▶ Preparation of technical parameters for Grading & Packaging Plants
- ► Preparation of guiding principles/ terms & conditions for functioning of established Grading & Packaging Plants
- ▶ Preparation of tender and support to technical and financial committees towards selection of agency for functioning / operation of Grading & Packaging Plants
- ► Other activities necessary for sustainability and functioning of Grading & Packaging Plants

Phase II

- ► Assessment Report on establishment 10 Grading & Packaging Plants in Phase I
- ► Preparation of tender documents along with terms & conditions for establishment of additional new Grading & Packaging Plants
- ▶ Mobilization of Farmers / Farmers Group / Farmer Producer Organizations towards creating their lineages with Grading & Packaging Plants and their Capacity building on value addition activities especially for perishable crops.
- Assistance towards creating Market Linkages of established 10 Grading & Packaging Plants with Institutional Buyers, Processors and Exporters.
- Submission of 5 year roadmap for sustainability and profitability of 50 Grading & Packaging Plants including Training Calendar for stakeholders such as Farmers, Department Officials, Local Aggregators, etc.

5.2 Methodology

A field sample survey of 10 APMC in consultation with MANDI BOARD from all regions of the state will be conducted. During the visit the team will interact with officials at State & District levels pertains to the APMC work and also visit concerned Mandi premises. At least 3 districts including one Special Focus District will be selected randomly for field visit. Also, in each selected district, the team will visit at least 6 APMC.

- ▶ Review of the various data sources for the crops produce over the years.
- ▶ Review of annual accounts and audit reports of concerned APMC.
- ► Review of procurement procedures of works/ goods/ services for optimal utilization of financial resources.

5.3 Time Schedule

A draft appraisal report would be submitted within 3 months of the date of signing of agreement. The major findings of the draft report should be shared with the State Implementing Agency/MANDI BOARD. Feedback from the agency/State should be taken into account by the Consultant in the final report in a substantive manner and for the record. Agencies/States will be required to provide written response within 15 days of receipt of draft report. The consultant will submit the final report within 4 months of the date of signing of agreement, after taking into account the comments of the Ministry on the draft report. Four hard copies along with soft copy of the Final Review Report shall be submitted to MANDI BOARD with in a period of four months from the date of signing of agreement.

5.4 Deliverables

S.No	Work Product	Deliverable / Outcome	Consultant Responsibility	Timeline
1	Identification of 50 Mandi's/ Locations in order to Establish Grading & Packaging Plants for Fruits & Vegetables of appropriate capacity.	► Submission of Feasibility report towards setting up of 50 Grading & Packaging Plants along with identification of potential crop, clusters and strategic locations for establishment	 ▶ Infrastructure, Manpower, Skill set, Availability Assessment ▶ Consultation workshops with stakeholders to identify potential of the cluster and need gap for Grading & Packaging Plants 	2 months + approval on shortlisted 50 crop clusters towards setting up Grading & Packaging Plants
2	Preparation of technical parameters for Grading & Packaging Plants for Fruits & Vegetables of appropriate capacity.	 ▶ Submission of Detailed Project Report including: • Plant and Machinery parameters • Infrastructure (Civil) requirements • Marketing Plan for each cluster • Manpower requirements • Skill set requirements • Leveraging various state and central government schemes towards development of 50 Grading & Packaging Plants 	► Preparation of Detailed Project Report (DPR)	2 months + Approval on DPR
3	Preparation of guiding principles/ terms & conditions for functioning of established Grading & Packaging Plants	➤ Submission of Operational guideline for 50 Grading & Packaging Plants	➤ Preparation of Operational guideline	
4	Preparation of tender and support to technical and financial committees towards selection of agency for functioning / operation of Grading & Packaging Plants	 ▶ Tender Document towards engaging selection of agency for functioning / operation of 10 Grading & Packaging Plants ▶ Bid Evaluation and Selection of Agency ▶ Preparation of Draft Work Order for selected Agency 	► Preparation of Tender Document	2 month+ Approvals

6. EOI Processing Fees

A non-refundable processing fees of Rs 5000/- in the form of Demand Draft of any Scheduled Commercial Bank in favour of "EXECUTIVE ENGINEER, M.P. STATE AGRICULTURAL MARKETING BOARD TECH. DIV. NO. 02 BHOPAL", payable at TECH. DIV. NO. 02 BHOPAL may be submitted upto 5:30 PM on 06.11.2018 (Date).

7. Venue & Deadline for submission of proposal

Proposal, in its complete form in all respects as specified in the EOI, must be submitted to MANDI BOARD as per key dates at the address specified here in earlier. In exceptional circumstances and at its discretion, MANDI BOARD may extend the deadline for submission of proposals by issuing an amendment to be made available on the MANDI BOARD website.

8. Validity of offer:

The project would be initially for six months and the validity of the EOI offer is for 4months from the date of financial bid Submission.

9. INSTRUCTIONS TO CONSULTANTS

- **9.1** The Expression of Interest is to be submitted in the manner prescribed below:-
 - All information as detailed below is to be submitted in hard copies in separately sealed envelopes and one soft copy in CD:-
- a) Bidders have to submit the power point presentation in CD showing the work flow chart and overall carrying out the works in different stages.
- b) A non-refundable processing fee of Rs 5000/- in the form of Demand Draft issued from any Scheduled Commercial Bank in favour of the EXECUTIVE ENGINEER, MP State Agricultural Marketing Board TECH. DIV. NO. 02 BHOPAL.
- c) Applicant's Expression of Interest as per Format-1.
- d) Organizational Contact Details as per Format-2.
- e) Experience of the organization as per Format-3.
- f) Financial strength of the company as per Format-5.
- g) Additional information & Declaration as per Format-6.
- h) Power of Attorney in favour of Authorized Signatory with long and short signatures of Authorized person.
- i) Consultancy organization must have its office in BHOPAL or should ensure having an office prior starting the project for smooth coordination and monitoring of works during entire duration of contract.
- j) The Project would be for 06 months and can be allotted to one or more consultants depend on the capacity of work. The decision of MPSAMB in this regard will be final and binding to both the parties.
- **9.2** EOI Documents have been hosted on the website www.mpmandiboard.gov.in and may be downloaded from the website.

The bidders are expected to examine all instructions, forms, terms and other details in the EOI document carefully. Failure to furnish complete information as mentioned in the EOI document or submission of a proposal not substantially responsive to the EOI documents in every respect will be at the Bidder's risk and may result in rejection of the proposal.

10. Qualification Criteria:

Following will be the minimum pre-qualification criteria. Each eligible consultant should possess all the following pre-qualification criteria. Responses not meeting the minimum pre-qualification criteria will be rejected and will not be evaluated.

S.No.	Pre-qualification Criteria	Supporting Compliance document
1.	The applicant shall be a firm /company /partnership /proprietorship firm registered under the Indian Companies Act, 1956 /the partnership Act, 1932 and who have their registered offices in India.	Copy of Certificate of incorporation and Partnership Deed, if any
2.	The firm should be in the business of providing consultancy services for similar nature i.e. Establishment of Grading & Packaging Plants or Colour Sortex Plants of capacity 02 MT or more for at least 03 years as on 31.03.2018.	Certificate by Chartered Accountant (CA) of the Bidder's organization
3.	Solvency Certificate of Rs. 50 Lakhs or should have Credit line of Rs 50 lakhs or more from any financial Institute.	Certificate from Competent Authority/ bank/ or CA Certificate.
4.	The Bidder should have an average turnover of Rupees 50 Lakh in last 3 consecutive Financial Years(2015-16, 2016-17 & 2017-18) in India/ or	CA certified document with name, registration number, signature and stamp (Format-5)
5.	The Bidder shall have experience of providing the consultancy services for similar nature i.e. Establishment of Grading & Packaging Plants or Colour Sortex Plants of minimum capacity of 01 MT / Hr or more providing: (i) Three completed consultancy services to Central Govt./State Govt./ PSUs/ Govt. bodies or Government subsidized units in India where the total project costing is not less than Rs.100 Lakh each or (ii) Two similar completed services costing not less than Rs.150 Lakh each or (iii) One similar completed services costing not less than Rs.250 Lakh	Copy of Work Order / Contract and Completion Certificate with Amount from the concerned authority/unit.
6.	The firm should not be blacklisted by any Central Govt./ State Govt./ PSU/Govt. Bodies	Undertaking signed by the Bidder in Format-6
7.	PAN No. and GST Registration Certificate	Copy of Certificate to be enclosed.
8.	Preference will be given to agency/ organization having prior experience in Review /Appraisal of Centrally Sponsored Scheme for any Central /State	

Govt. / Govt. Autonomous Bodies/ Government
subsidized units. Also firms having similar work
order/experience with other State government or
central

11 Evaluation Criteria and Method of Evaluation:

- a. Screening of EOIs shall be carried out as per eligibility conditions mentioned in this document and based on verification of testimonials submitted.
- b. EOI will be evaluated for short listing inter alia based on their past experience of handling similar type of project as stated in prequalification criteria, strength of their man power, financial strength of firm and presentation / proposal to the selection committee whose decision will be final.
- c. Agencies who qualify as per the eligibility conditions will be provided a brief about the Scheme. The agencies may be required to make a presentation, if required, to selection committee show-casing their proposals.
- d. MANDI BOARD will take up references and reserves the right to pay due heed to the Bidder's performance elsewhere and any past experience from MANDI BOARD.

12 **Response:**

- 12.1 Bidders must ensure that their Bid response is submitted as per the formats attached with this document. Special comments on the objectives and scope of the service projected in the enquiry may also be submitted along with the offer.
- 12.2 Application in sealed cover superscripted, as "EOI for Engagement of PMA for helping selecting bidders Establishment of Grading & Packaging Plants for Fruits & Vegetables in 50 Agricultural Produce Mandi Committees of Madhya Pradesh."

13 Conflict of Interest:

- 13.1 Where there is any indication that a conflict of interest exists or may arise, it shall be the responsibility of the Bidder to inform MANDI BOARD, detailing the conflict in writing as an attachment to this Bid.
- **13.2** MANDI BOARD will be the final arbiter in cases of potential conflicts of interest. Failure to notify MANDI BOARD of any potential conflict of interest will invalidate any verbal or written agreement.
- 13.3 A Conflict of Interest is where a person who is involved in the procurement has or may be perceived to have a personal interest in ensuring that a particular Bidder is successful. Actual and potential conflicts of interest must be declared by a person involved in a Bid process.

14 Condition under which EOI is issued:

The EOI is not an offer and is issued with no commitment. MANDI BOARD reserves the right to withdraw EOI and or vary any part thereof at any stage. MANDI BOARD further reserves the right to disqualify any bidder, should it be so necessary at any stage.

15 Last date of submission of EOI:

The last date of submission of EOI is 06.11.2018 (05:30 PM). (by Only Registerd Post or Speed post, not by private courier)

17 FORMATS FOR SUBMISSION:

FORMAT-1

APPLICANT'S EXPRESSIONOF INTEREST

To, EXECUTIVE ENGINEER,
MP State Agricultural Marketing Board,
TECH. DIV. NO. 02
BHOPAL

Sub: Submission of Expression of Interest for Consultancy Services for Establishment of Grading & Packaging Plants for Fruits & Vegetables in 50 Agricultural Produce

Mandi Committees of Madhya Pradesh

Dear

- a) Bidders have to submit the power point presentation in CD showing the work flow chart and overall carrying out the works in different stages.
- b) A non-refundable processing fee of Rs 5000/- in the form of Demand Draft issued from any Scheduled Commercial Bank in favour of the EXECUTIVE ENGINEER, MP State Agricultural Marketing Board, TECH. DIV. NO. 02 BHOPAL.
- c) Self attested copy of acknowledgement / payment receipt from mpeproc.gov.in.
- d) Organizational Contact Details as per Format-2.
- e) Experience of the organization as per Format-3.
- f) Financial strength of the company as per Format-5.
- g) Additional information & Declaration as per Format-6.
- h) Power of Attorney in favour of Authorized Signatory with long and short signatures of Authorized person.
- i) Consultancy organization must have its office in BHOPAL for smooth coordination and monitoring of works during entire duration of contract.

Sincerely Yours,
Signature of the applicant
[Full name of applicant]
Stamp
Date:

Encl.: As above.

Note: This is to be furnished on the letter head of the organization.

S.No	Organizational Details
1.	Name of Organization
2.	Main areas of business
3.	Type of Organization Firm/Company/partnership firm registered under the Indian Companies Act, 1956 / the partnership Act,1932
4.	Whether the firm has been blacklisted by any Central Govt. / State Govt./PSU/Govt. Bodies/ Autonomous? If yes, details thereof.
5.	Address of registered office with telephone no .&fax
6.	Address of offices in i) National Capital Region of Delhi ii) All other State/UT's
7.	Contact Person with telephone no. & E-mail ID

Enclose:-

- 1. Copy of Certificate of Incorporation.
- 2. Copy of Article of Association in respect of 3 above.
- 3. Undertaking in respect of 4 above.

Signature of the applicant
Full name of the applicant
Stamp & Date

Experience in Related Fields Over view of the past experience of the Organization in all aspects related to Establishment of **Grading & Packaging Plants or Colour Sortex Plants** Number of Order Value of Mention S. **Items** the name Assignment each No sduring last assignment in Of Client / Lakhs of 3 years Organization Rs.(Enclose (Enclosed copy of completion Each Work certificates order) showing Amount) Experience of 1 Assignments of similar nature Experience in 1.1 carrying out similar assignments in Government Experience in 1.2 carrying out Similar assignments in Public sector. Decision of Evaluating Committee in ascertaining "similar nature" and "similar assignment" will be final. Signature of the applicant Full name of applicant Stamp & Date

Financial Strength of the Organization						
S.	Financial	Whether	Annual net	Over all annual	Average turnover in last three	
No	Year	profitable	profit (Rs in	turnover (Rs in	years	
		Yes/ No	Lakhs)	Lakhs)		
1	2015-16					
2	2016-17					
3	2017-18					
Note: Please enclose CA certificate in support of your claim.						

(This format must be Validated and certified by registered Chartered Accountant on his letter Head)

S.NO	Description	No. of pages

FORMAT-6 Declaration & Additional Information

I/we who is/ are
(status in the firm/ company) and competent for submission of the
affidavit on behalf of M/S (consultant) do solemnly affirm an oath and state that:
I/we am/are fully satisfied for the correctness of the certificates/records submitted in support of the following information in bid documents which are being submitted in response to notice inviting Expression Expression of Interest (EOI) For Services of a Consultancy Organization for Establishment of Grading & Packaging Plants for Fruits & Vegetables in 50 Agricultural Produce Mandi Committees of Madhya Pradesh dated issued by the MP State agricultural Marketing Board
I/we am/ are fully responsible for the correctness of following self-certified information/ documents and certificates:
That the self-certified information given in the proposal is fully true and authentic. That:
 a. Term deposit receipt deposited as earnest money, demand draft for cost of bid document and other relevant documents provided by the Bank are authentic. b. Information regarding financial qualification and annual turnover is correct. c. Information regarding various technical qualifications is correct. d. I / we / firm / company is / are not Black listed / Debarred from any Department No close relative of the undersigned and our firm/company is working in the department. That The firm is not blacklisted by any Central Govt./ State Govt./ PSU/Govt. Bodies
OR
Following close relatives are working in the department:
Name Post Present Posting
I/ We, above deponent do hereby certify that the facts mentioned in above paras 1 to 3 are correct to the best of my knowledge and belief.
Signature of the applicant

1. 2.

3. 4.

Signature of the applicant Full name of applicant

Stamp &Date

FORMAT-EXTRA

List of experts / consultants on payroll					
S.No	Name	Designation	Qualification	Relevant Experienc	
1.				e	
2.					
3.					
4.					
5.					
6.					
				cure of the applicant I name of applicant Stamp &Date	